

## 5 QUESTIONS YOU MUST ASK DURING YOUR INTERVIEW

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Here is the scenario: The client calls the recruiter after the interview and says, "I don't think I want to move forward with this candidate. He/she didn't ask me any real questions during the interview. I question whether there is even any interest in the job?"

The recruiter then calls the candidate and says; "The client just told me that you didn't ask any questions during your meeting. Why didn't you?" To which the candidate replies, "I didn't have any. He did such a good job explaining the position that I felt like I got it".

Wrong! No. You didn't get it.

Every interview an individual goes on will present a window of opportunity for the candidate to ask about the company, culture or position. This is a great time to impress the interviewer with some really challenging questions. Asking questions will not only test your interviewer's knowledge of the opportunity and the company, but the answers will also give you, the candidate, a very clear idea of the expectations that may lie ahead.

Listed below are some important queries that a candidate should make.

If you are not able to slip them in during the course of the interview, then make sure you do when the interviewer asks if you have any further questions or concerns.

- 1 If I were to start working here tomorrow, what should be the top priority on my to-do list?**
- 2 What would you say are the top two or three personality traits that someone needs to possess in order to do this job well?**
- 3 What improvements or changes do you hope the new candidate will bring to this position?**
- 4 I know this company prides itself on \_\_\_\_ and \_\_\_\_\_, so what would you say is the most important aspect of your company's culture?**
- 5 Is there anything that stands out to you that makes you think that I might *not* be the right fit for this particular job?**

Don't be afraid to print these questions off and bring them along to your interview. It is even acceptable to make notes and write down your answers during the session. Don't forget, you're interviewing the company just as much as the company is interviewing you. It needs to be a fit.



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